



ConnectGuard™ Security

Intelligent. Fast. Secure.

Dr. Michael Ritter

October 12th, 2016

Organized Crime Turning to Cyberspace



- No longer dominated by hackers accessing computer systems just for fun
- Criminal-to-Criminal models to create crimeware tools
- Crime-as-a-Service business models
- Financial gain ranges from tens of thousands to tens of millions of dollars

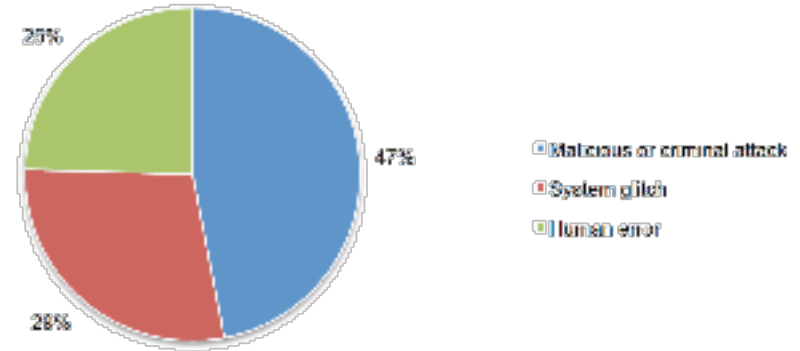


Transforming into a global, fast-expanding and profit-driven industry

High-Tech Attacks, High Cost



- Average incident costs a company 3.8 million US dollars
- Reputation and the loss of customer loyalty does the most damage
- Healthcare, education and financial sector incur highest costs



Ponemon Group: 2015 Cost of a Data Breach Study: Global Analysis

It's just easier to say, if it goes out of our premise, it's encrypted

Data Protection Obligations are Evolving



- Law makers and regulators are increasingly engaged in implementing new legal frameworks
- Focus on encryption has been prominent within recent legal developments
- Financial, personal health, private individual, military, government and sensitive business data

Establishing data privacy compliance has become a major challenge

The Cloud Security Problem



- Clouds change constantly
- Cloud traffic traverses hypervisors
- Enterprises are in a transitional phase
- Regulations and standards are almost all pre-cloud



Security at the speed of cloud is scary – and necessary

NFV – New Challenges to Security



- Reliance on additional software
- Reduced isolation of network functions
- Fate-sharing due to resource pooling and multi-tenancy
- Dynamic allocation of virtual resources



Technological innovation drives evolution in the threat landscape

Ways to Secure Private Data



Physical Security



Logical Security



Data Encryption



Encryption is part of a toolkit for a tiered data security strategy

Options for Data Loss Prevention



Encrypting Data at Rest

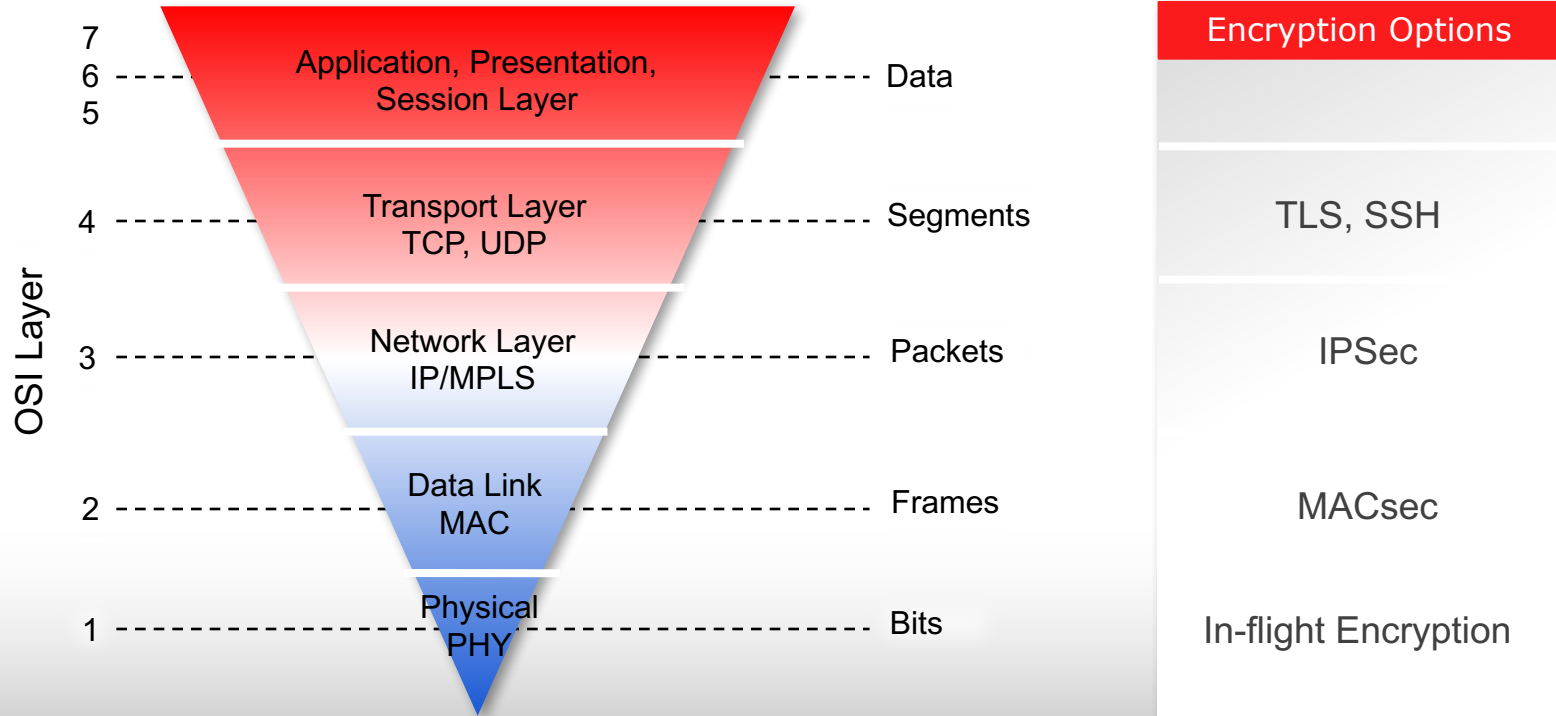
- Proactive
- Pushed to data owners who become policing cloud
- Keys must exist as long as data

Encrypting Data in Motion

- Preventative
- Centralized administration preventing accidental disclosure
- Session keys only

Both are essential components of a modern security environment

Securing Data in Motion



IPsec Challenges – Technical Aspects



Latency

- Delay is measured in msec instead of μ sec

Efficiency

- Up to 50% additional bandwidth overhead

Scalability

- No wire-speed performance up to 100Gbps

Speed

- Slower connection establishment

Compatibility

- Only works for IP traffic

Complexity

- Issues scale linearly with links and endpoints

Tapping Fiber-Optic Cables is Reality



UK Government Communications Headquarter
– GCHQ –

... GCHQ was able to boast a larger collection of data than the US, tapping in to 200 fiber-optic cables to give it the ability to monitor up to 600 million communications every day ...

... the GCHQ operation codenamed "Tempora" has been running for 18 months ...

... information from Internet and phone use was stored for up to 30 days to be sifted and analyzed ...

Spying Together for Success



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English Site > Germany > NSA Spying Scandal > The German BND and American NSA Cooperate More Closely than Thought

Spying Together: Germany's Deep Cooperation with the NSA

By SPIEGEL Staff



Photos ▶

REUTERS

... commercial consortium personnel had apparently discovered the program “Wharpdrive”, for which SSO had tapped a fiber-optic cable ...

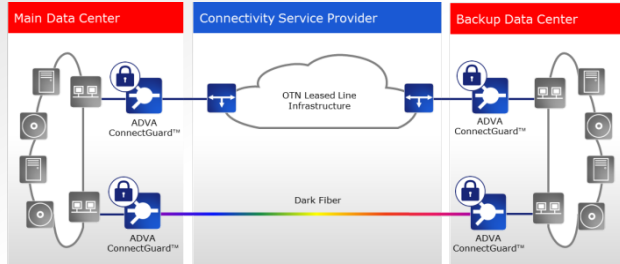
... all signs indicate that the agency had help from Germany's Bundesnachrichtendienst (BND),
...

... it isn't clear from the document exactly where the BND and NSA accessed the fiber-optic cable nor is there any indication of the operation's target ...

Secure Data Center Interconnection



Application

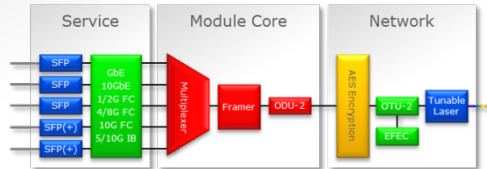
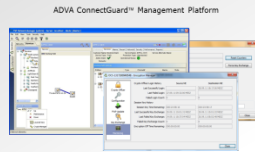


Benefits

- Highest performance
- Lowest Latency
- Maximum security



Technology



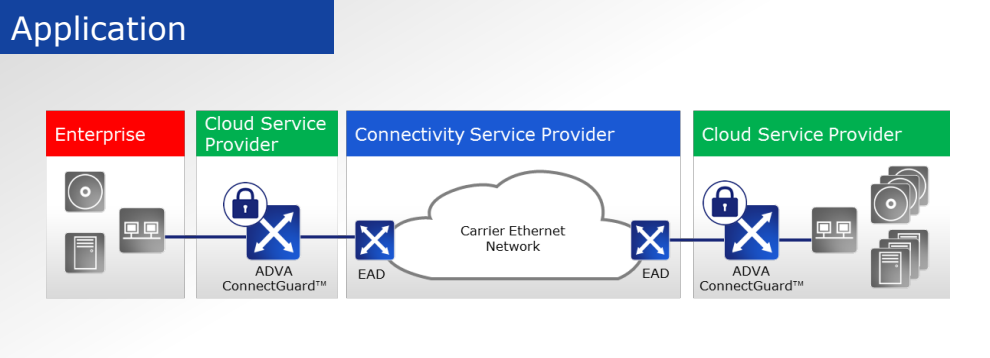
Solution

FSP 3000

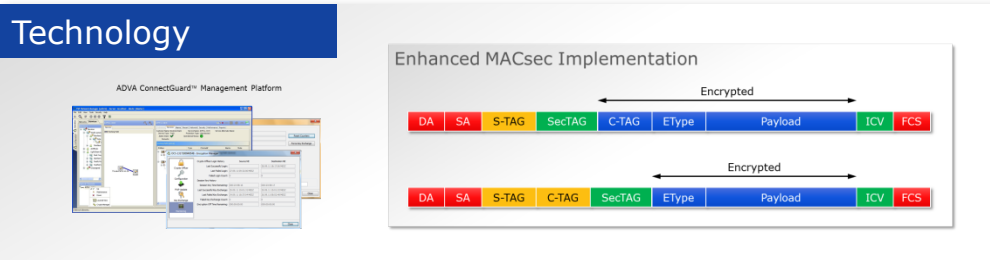


Innovation for high-performance cloud data center interconnect

Secure Access in Virtual Networks

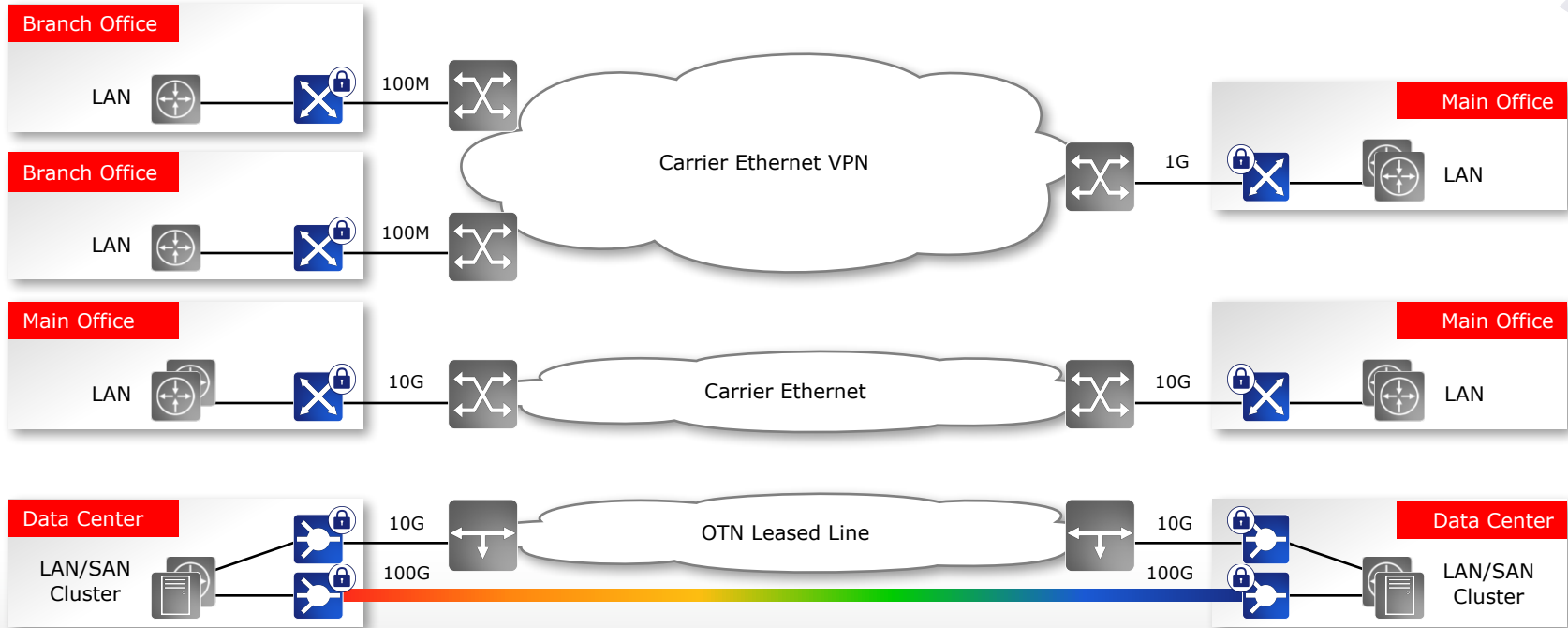


- ### Benefits
- Highest flexibility
 - Minimum overhead
 - Maximum security
- 



Innovation for flexible cloud access in fixed and mobile applications

Making Connectivity Networks Secure

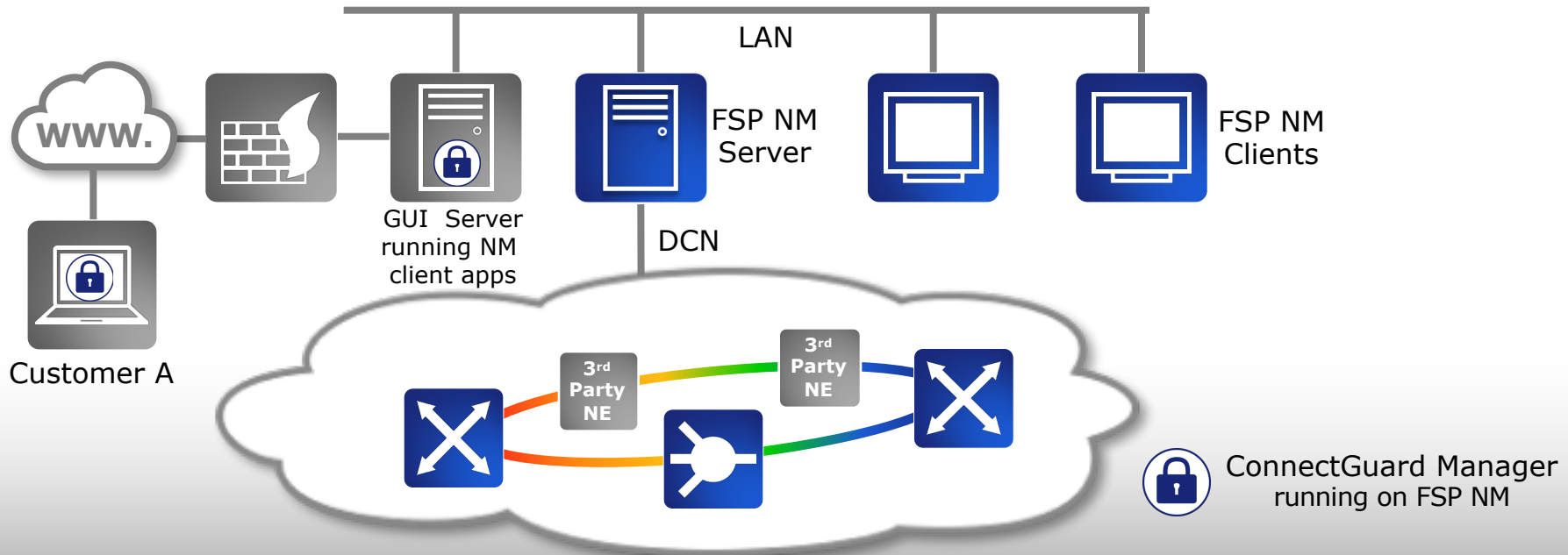


High throughput, low latency and cost-effective trust model

ConnectGuard™ Management



Encryption domain management by managed service subscriber



ADVA ConnectGuard™



- Intelligent! – Efficient integration with transport technology
- Fast! – Scales up to 100Gbit/s
- Secure! – Industry-compliant



Differentiation by high-performance protection of data in motion

Adopters of Optical Layer Encryption



Banking



Government



Health Sector



Commercial



Connectivity Service Provider



ADVA ConnectGuard™ – first choice for businesses around the world

Securing Our Family Relationship

© Randy Glasbergen



“My emotions are encrypted to protect the security of our marriage.”



Thank You

mritter@advaoptical.com



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